Industrial Capabilities

Dave Perry
National Industries for the Blind
2016 Employee of the Year
The Cincinnati Association for the Blind & Visually Impaired (CABVI) has offered comprehensive services for people who are blind or visually impaired for over 100 years. Since opening our first broom shop in 1911, we have been providing job opportunities to people who are blind and visually impaired within our Industries Program.

CABVI continues to be a dynamic organization. Our Industries Program is always looking for new ways to expand our capabilities and invest in new machinery.
Empowering People

Did you know, the unemployment rate for people who are blind or visually impaired is

**65%?**

It is the mission of our Industries Program to provide job opportunities and training to people who are blind and visually impaired in an effort to help reduce the 65% unemployment rate. In providing job opportunities, we also hope to instill confidence in our employees by providing them with financial stability and valuable skills to help them live more independent lives. CABVI currently employs over 70 people in our Industries Program.

“I am very grateful to work in an organization like CABVI, where people who are blind have the same opportunities for independent living and competitive employment as people who are sighted.”

-Dave Perry, 2016 NIB Peter J. Salmon Employee of the Year Award

---

**1911**

The Cincinnati Association for the Welfare of the Blind was founded to employ and assist people who were blind.

**1938**

The Wagner-O’Day Act was passed.

**1946**

Barney Kroger was appointed first Board President.

**1963**

CAB joined NIB and added their first product to the Federal Procurement List under the Wagner-O’Day Act.

**1976**

The agency name was changed to Cincinnati Association for the Blind.

CAB received new paper conversion equipment for converting specialty and kraft papers.

---

Did you know, the unemployment rate for people who are blind or visually impaired is **65%?**

It is the mission of our Industries Program to provide job opportunities and training to people who are blind and visually impaired in an effort to help reduce the 65% unemployment rate. In providing job opportunities, we also hope to instill confidence in our employees by providing them with financial stability and valuable skills to help them live more independent lives. CABVI currently employs over 70 people in our Industries Program.

“I am very grateful to work in an organization like CABVI, where people who are blind have the same opportunities for independent living and competitive employment as people who are sighted.”

-Dave Perry, 2016 NIB Peter J. Salmon Employee of the Year Award

---

**1911**

The Cincinnati Association for the Welfare of the Blind was founded to employ and assist people who were blind.

**1938**

The Wagner-O’Day Act was passed.

**1946**

Barney Kroger was appointed first Board President.

**1963**

CAB joined NIB and added their first product to the Federal Procurement List under the Wagner-O’Day Act.

**1976**

The agency name was changed to Cincinnati Association for the Blind.

CAB received new paper conversion equipment for converting specialty and kraft papers.

---

Did you know, the unemployment rate for people who are blind or visually impaired is **65%?**

It is the mission of our Industries Program to provide job opportunities and training to people who are blind and visually impaired in an effort to help reduce the 65% unemployment rate. In providing job opportunities, we also hope to instill confidence in our employees by providing them with financial stability and valuable skills to help them live more independent lives. CABVI currently employs over 70 people in our Industries Program.

“I am very grateful to work in an organization like CABVI, where people who are blind have the same opportunities for independent living and competitive employment as people who are sighted.”

-Dave Perry, 2016 NIB Peter J. Salmon Employee of the Year Award

---

**1911**

The Cincinnati Association for the Welfare of the Blind was founded to employ and assist people who were blind.

**1938**

The Wagner-O’Day Act was passed.

**1946**

Barney Kroger was appointed first Board President.

**1963**

CAB joined NIB and added their first product to the Federal Procurement List under the Wagner-O’Day Act.

**1976**

The agency name was changed to Cincinnati Association for the Blind.

CAB received new paper conversion equipment for converting specialty and kraft papers.
CAB produced the 50 millionth roll of paper.

CAB received a contract for 13.6M dining packets (the single largest order ever).

CAB began kitting dining packets.

CAB began assembling kitchen gadgets.

CAB partnered with 3M and Shurtape and began converting tape.

Roll Conversion
One of CABVI’s core competencies is the conversion of mill-sized rolls of both tape and paper to consumer sized, retail-friendly products.

CABVI produces over 2 million products annually.

Customized Solutions
CABVI operates a high-speed, three color tape printing operation.

- Customized tape solutions to fit your business’s needs
- Competitive pricing
- Contact CABVI for customized quotes and printing solutions

1977
CAB began assembling kitchen gadgets.

1986
CAB began kitting dining packets.

1988
CAB produced the 50 millionth roll of paper.

1990

1991
CAB partnered with 3M and Shurtape and began converting tape.
CAB partnered with OXO and began assembling kitchen gadgets to be sold in military commissaries around the world.

The Industries Program began production of waterproof adhesive packaging tape.

Base Supply Center - OFFICE RUNWAY opened for business at Wright Patterson Air Force Base in Dayton, OH.

The agency name was changed to Cincinnati Association for the Blind and Visually Impaired.

A new logo was designed to complement our new name.

Customized Solutions (continued)

Assembly

CABVI has been assembling kitchen gadgets for over 30 years.

- CABVI’s assembly department operates riveters, pressers, jammers and sealers
- Currently assembling a variety of kitchen gadgets, batteries, locks, and UL certified exit signs

Kitting

- CABVI’s repackaging and fulfillment operations include kitting and packaging components with shrink-wrapping capabilities
- CABVI is a registered U.S. Food and Drug Administration (FDA) facility
- CABVI has been producing dining packets for FEMA since 1977

Blister Packaging

- CABVI operates two blister packaging machines
- Including one six station rotary blister packaging machine
- Customized labeling & packaging available
Customized Cutting & Engraving

CABVI has recently invested in two new laser systems, further expanding our capabilities.

- Our lasers are completely accessible to people who are blind & visually impaired
- Carefully placed camera registration marks ensures accurate engraving and etching is achieved

Printer Plotter

Our Roland Printer/Plotter and advanced designing program make it easy to design, print and cut customized signs and labels on a variety of materials.

To learn more or to request a customized quote, contact:

Bill Neyer, V.P. of Enterprise Operations at (513) 487-4213 or bill.neyer@cincyblind.org
Terry Skiba, V.P. of Industries Program at (513) 487-4219 or terry.skiba@cincyblind.org

2006
Hank Baud retired.
John Mitchell became the agency’s 5th Executive Director.

2011
CABVI launched their first Contract Management Service.

2015
CABVI opened a new second location, the Carolyn Hornbeck Social Enterprise Center, to accommodate expanding production needs.

2017
CABVI partnered with MN8 Foxfire and expanded core capabilities to photoluminescent products.
CABVI’s Quality Policy includes a commitment to consistent quality and continuous improvement.

- ISO 9001 certified since 2013
- Certified as a U.S. Government contractor facility
- Registered U.S. FDA facility
- Excellent on-time delivery rate
- Dedicated customer service team
- UL approved manufacturing facility
- Certified Ohio Community Rehabilitation Program (CRP) agency
- National Accreditation Commission (NAC) approved agency
- National Industries for the Blind (NIB) member agency
- National Association for the Employment of People Who Are Blind (NAEPB) member agency
Storage, Fulfillment, & Distribution

Storage & Fulfillment

CABVI operates two locations totaling 84,000 square feet of climate controlled space, centrally located in the Cincinnati Metro area.

Distribution

- Two distribution sites conveniently located in the Cincinnati metro area
- Five loading docks available
- Two drive-up ramps available
- Planning & Logistics team to simplify your delivery process
“The formation of OXO’s partnership with CABVI is one of the greatest highlights of my 20 year career with OXO. We are extremely proud of our partnership and it is truly treasured.”

-Larry Witt, OXO President
Cincinnati Association for the Blind & Visually Impaired

Empowering people who are blind or visually impaired with opportunities to seek independence.

For more information or to order, contact:

Bill Neyer, V.P. of Enterprise Operations at (513) 487-4213 or bill.neyer@cincyblind.org

Terry Skiba, V.P. of Industries Program at (513) 487-4219 or terry.skiba@cincyblind.org